

Silo Safe
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	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total
Number of Sales Units	130	130	130	130	130	475	475	475	475	475	475	3,630
Unit Cost	2,500	2,500	2,500	2,500	2,500	2,000	2,000	2,000	2,000	2,000	2,000	2,107
Unit Sale Price	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000
Total Unit Cost	325,000	325,000	325,000	325,000	325,000	950,000	950,000	950,000	950,000	950,000	950,000	7,650,000
Total Unit Sales Revenue	650,000	650,000	650,000	650,000	650,000	2,375,000	2,375,000	2,375,000	2,375,000	2,375,000	2,375,000	18,150,000
Total Gross Profit on Sales	325,000	325,000	325,000	325,000	325,000	1,425,000	1,425,000	1,425,000	1,425,000	1,425,000	1,425,000	10,500,000
Gross Margin on Sales	100.00%	100.00%	100.00%	100.00%	100.00%	150.00%	150.00%	150.00%	150.00%	150.00%	150.00%	137.25%
Distribution Costs	-	-	-	-	-	-	-	-	-	-	-	-
Other Costs of Sale	-	-	-	-	-	-	-	-	-	-	-	-
Total Product Sale Costs	-	-	-	-	-	-	-	-	-	-	-	-
Gross Profit	325,000	325,000	325,000	325,000	325,000	1,425,000	1,425,000	1,425,000	1,425,000	1,425,000	1,425,000	10,500,000

Expenses

Fixed Costs

Banking and Finance Charges	-	-	-	-	-	-	-	-	-	-	-	-
Interest Repayments	-	-	-	-	-	-	-	-	-	-	-	-
Capital Repayment	-	-	-	-	-	-	-	-	-	-	-	-
General Insurance	-	-	-	-	-	-	-	-	-	-	-	-
Permit and Licence Fees	-	-	-	-	-	-	-	-	-	-	-	-
Council Rates	-	-	-	-	-	-	-	-	-	-	-	-
Property Rental	-	-	-	-	-	-	-	-	-	-	-	-
Motor Vehicle Registration	-	-	-	-	-	-	-	-	-	-	-	-
Other 1	-	-	-	-	-	-	-	-	-	-	-	-
Other 2	-	-	-	-	-	-	-	-	-	-	-	-
Other 3	-	-	-	-	-	-	-	-	-	-	-	-
Total Fixed Costs	-	-	-	-	-	-	-	-	-	-	-	-
Total Fixed Costs (percentage)	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!

Variable Costs

Wages (Inc PYGT)	-	-	-	-	-	-	-	-	-	-	-	-
Superannuation	-	-	-	-	-	-	-	-	-	-	-	-
Work Cover	-	-	-	-	-	-	-	-	-	-	-	-
Outstanding Leave Provisions	-	-	-	-	-	-	-	-	-	-	-	-
Motor Vehicles Expenses	-	-	-	-	-	-	-	-	-	-	-	-
Fuel	-	-	-	-	-	-	-	-	-	-	-	-
Electricity	-	-	-	-	-	-	-	-	-	-	-	-
Telephone	-	-	-	-	-	-	-	-	-	-	-	-
Waste Disposal	-	-	-	-	-	-	-	-	-	-	-	-
Water Rates	-	-	-	-	-	-	-	-	-	-	-	-
Materials	-	-	-	-	-	-	-	-	-	-	-	-
Freight & Cartage	-	-	-	-	-	-	-	-	-	-	-	-
Accounting	-	-	-	-	-	-	-	-	-	-	-	-
Technology	-	-	-	-	-	-	-	-	-	-	-	-
Other VE - 2	-	-	-	-	-	-	-	-	-	-	-	-
Other VE - 3	-	-	-	-	-	-	-	-	-	-	-	-
Total Variable Costs	-	-	-	-	-	-	-	-	-	-	-	-
Total Variable Costs (percentage)	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!

Silo Safe
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	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total
Discretionary Costs										
Advertising	-	-	-	-	-	-	-	-	-	-
Travel	-	-	-	-	-	-	-	-	-	-
Accommodation	-	-	-	-	-	-	-	-	-	-
Office Stationary & Postage	-	-	-	-	-	-	-	-	-	-
Repairs & Maintenance	-	-	-	-	-	-	-	-	-	-
Sundry Expenses	-	-	-	-	-	-	-	-	-	-
Staff Amenities	-	-	-	-	-	-	-	-	-	-
Subscriptions	-	-	-	-	-	-	-	-	-	-
Uniforms	-	-	-	-	-	-	-	-	-	-
Training	-	-	-	-	-	-	-	-	-	-
Legal	-	-	-	-	-	-	-	-	-	-
FBT Obligations	-	-	-	-	-	-	-	-	-	-
Donations	-	-	-	-	-	-	-	-	-	-
Bad Debts	-	-	-	-	-	-	-	-	-	-
Other DC - 1	-	-	-	-	-	-	-	-	-	-
Other DC - 2	-	-	-	-	-	-	-	-	-	-
Other DC - 3	-	-	-	-	-	-	-	-	-	-
Total Discretionary Costs	-	-	-	-	-	-	-	-	-	-
Total Discretionary Costs (percentage)	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Capital Costs										
Capital Expenditure	-	-	-	-	-	-	-	-	-	-
Depreciation	-	-	-	-	-	-	-	-	-	-
Other CC - 1	-	-	-	-	-	-	-	-	-	-
Total Capital Costs	-	-	-	-	-	-	-	-	-	-
Total Capital Costs (percentage)	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Total Expenses	-	-	-	-	-	-	-	-	-	-
Net Profit	325,000	325,000	325,000	1,425,000	1,425,000	1,425,000	1,425,000	1,425,000	1,425,000	10,500,000

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	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total
<u>Profit and Loss Summary</u>										
Total Sales Revenue	650,000	650,000	650,000	2,375,000	2,375,000	2,375,000	2,375,000	2,375,000	2,375,000	18,150,000
Less Costs of Good Sold	325,000	325,000	325,000	950,000	950,000	950,000	950,000	950,000	950,000	7,650,000
Gross Profit	325,000	325,000	325,000	1,425,000	1,425,000	1,425,000	1,425,000	1,425,000	1,425,000	10,500,000
Gross Profit Margin	100.0%	100.0%	100.0%	150.0%	150.0%	150.0%	150.0%	150.0%	150.0%	137.3%
<u>Expenses</u>										
Fixed Costs	-	-	-	-	-	-	-	-	-	-
% of Total Expenses	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
% of Gross Profit	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Variable Costs	-	-	-	-	-	-	-	-	-	-
% of Total Expenses	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
% of Gross Profit	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Discretionary Costs	-	-	-	-	-	-	-	-	-	-
% of Total Expenses	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
% of Gross Profit	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Capital Costs	-	-	-	-	-	-	-	-	-	-
% of Total Expenses	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
% of Gross Profit	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Total Expenses	-	-	-	-	-	-	-	-	-	-
% of Gross Profit	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Net Profit	325,000	325,000	325,000	1,425,000	1,425,000	1,425,000	1,425,000	1,425,000	1,425,000	10,500,000
Net Profit Margin	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!